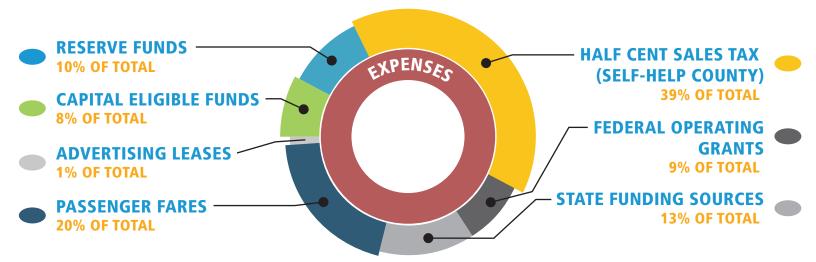
SANTA CRUZ

Santa Cruz METRO currently has a financial structural deficit that requires a shrinking of the operating budget, therefore a reduction in the level of bus service provided.

Below is the information (more comprehensive information can be found in the CEO's memo here) to explain this situation.

EXPENSES VS OPERATING FUNDING SOURCES



Reserve and Capital funding used from Fiscal year 2008 - 2014 equals \$21.8 million.



- Health and retirement benefit costs are increasing.
- Flat revenue from sales tax.
 (\$26m less than forecast for Fiscal Year 2008 2014)
- Flat revenues from state and federal funding sources.
- Flat ridership growth = flat fare revenues.

NEXT STEPS

STOP USING CAPITAL REVENUES FOR OPERATING



Need to invest in vehicles and new technology to be able to provide better service. Need \$20 million each year for 10 years to address capital need.

REDUCE TRANSIT SERVICE TO A FINANCIALLY SUSTAINABLE LEVEL

Work with colleges to develop new and strengthen partnerships.

Increase ridership through marketing.

Increase advertising and lease revenues.