

| Santa Cruz METRO Operating Financials |                     |                     |                     |                     |                     |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Operating Expenses                    | FY12                | FY13                | FY14                | FY15                | FY16                |
| Local Fixed-Route Expenses            | \$ 29,299,275       | \$ 32,169,191       | \$ 35,141,998       | \$ 35,413,642       | \$ 36,313,495       |
| Highway 17                            | 3,613,863           | 3,491,147           | 4,197,527           | 4,198,933           | 4,898,213           |
| Paratransit                           | \$ 4,639,062        | \$ 5,140,727        | \$ 5,446,729        | \$ 5,515,934        | \$ 5,495,018        |
| <b>TOTAL Operating Expenses*</b>      | <b>\$37,552,200</b> | <b>\$40,801,065</b> | <b>\$44,786,254</b> | <b>\$45,128,509</b> | <b>\$46,706,726</b> |
| Operating Revenue                     | FY12                | FY13                | FY14                | FY15                | FY16                |
| Fixed-Route Fares                     | \$ 3,729,509        | \$ 3,849,089        | \$ 3,850,237        | \$ 3,759,724        | \$ 3,641,890        |
| Fares-Contracts                       | 3,014,081           | 3,249,049           | 3,336,122           | 3,647,730           | 3,726,200           |
| Highway 17 Fares                      | 1,482,786           | 1,471,122           | 1,500,202           | 1,547,791           | 1,816,162           |
| Highway 17 Payments                   | 250,228             | 330,265             | 497,552             | 511,729             | 411,842             |
| ParaCruz Fares                        | 296,345             | 304,536             | 327,498             | 329,050             | 327,768             |
| Sales Tax                             | 16,064,503          | 17,250,072          | 15,685,172          | 16,405,582          | 18,871,648          |
| Federal Transit Administration (FTA)  | 4,883,799           | 4,909,385           | 5,719,483           | 5,690,364           | 5,626,562           |
| Transit Development Act (TDA)         | 5,244,964           | 5,507,038           | 6,244,316           | 6,444,515           | 6,377,491           |
| State Transit Assistance (STA)        | -                   | -                   | 5,565,844           | 5,075,779           | 2,636,432           |
| Misc. Revenue                         | 959,933             | 1,521,788           | 982,986             | 1,207,514           | 1,593,273           |
| One-Time Revenue                      | \$ 1,626,052        | \$ 2,408,721        | \$ 1,076,842        | \$ 508,731          | \$ 1,677,458        |
| <b>TOTAL Operating Revenue</b>        | <b>\$37,552,200</b> | <b>\$40,801,065</b> | <b>\$44,786,254</b> | <b>\$45,128,509</b> | <b>\$46,706,726</b> |
| Santa Cruz METRO Operating Statistics |                     |                     |                     |                     |                     |
| System Information                    | FY12                | FY13                | FY14                | FY15                | FY16                |
| Directional Route Miles               | 479.3               | 479.3               | 479.3               | 430.59              | 479                 |
| Number of Bus Stops                   | 987                 | 957                 | 935                 | 936                 | 936                 |
| Number of Routes                      | 38                  | 34                  | 35                  | 36                  | 35                  |
| Total Active Fleet                    | 112                 | 111                 | 109                 | 108                 | 98                  |
| Maximum Bus In-Svc                    | 78                  | 80                  | 78                  | 83                  | 82                  |
| Total METRO Employees                 | 312                 | 320                 | 329                 | 318                 | 329                 |
| Revenue Hour Per Employee             | 654                 | 674                 | 680                 | 709                 | 687                 |
| Local Fixed-Route Performance         | FY12                | FY13                | FY14                | FY15                | FY16                |
| Ridership                             | 5,034,169           | 5,179,457           | 5,145,862           | 5,274,631           | 5,164,160           |
| Revenue Hours                         | 180,797             | 194,512             | 199,953             | 201,462             | 202,112             |
| Revenue Miles                         | 2,376,833           | 2,561,028           | 2,639,606           | 2,642,511           | 2,650,889           |
| Passengers Per Hour                   | 27.84               | 26.63               | 25.74               | 26.18               | 25.55               |
| Passengers Per Mile                   | 2.12                | 2.02                | 1.95                | 2.00                | 1.95                |
| Passengers Per Capita                 | 18.42               | 18.95               | 18.83               | 19.30               | 18.90               |
| Revenue Hours Per Capita              | 0.66                | 0.71                | 0.73                | 0.74                | 0.74                |
| Revenue Miles Per Capita              | 8.70                | 9.37                | 9.66                | 9.67                | 9.70                |
| Total Cost Per Passenger              | \$5.82              | \$6.21              | \$6.83              | \$6.71              | \$7.03              |
| Revenue Per Passenger                 | \$1.34              | \$1.37              | \$1.40              | \$1.40              | \$1.43              |
| Farebox Recovery                      | 23.02%              | 22.07%              | 20.45%              | 20.92%              | 20.29%              |
| Highway 17 Performance                | FY12                | FY13                | FY14                | FY15                | FY16                |
| Ridership                             | 339,048             | 352,824             | 368,338             | 379,181             | 336,809             |
| Revenue Hours                         | 23,200              | 21,101              | 23,902              | 23,893              | 24,021              |
| Revenue Miles                         | 614,837             | 610,983             | 685,566             | 683,260             | 686,891             |
| Passengers Per Hour                   | 14.61               | 16.72               | 15.41               | 15.87               | 14.02               |
| Passengers Per Mile                   | 0.55                | 0.58                | 0.54                | 0.55                | 0.49                |
| Passengers Per Capita                 | 1.43                | 1.49                | 1.55                | 1.60                | 1.42                |
| Revenue Hours Per Capita              | 0.10                | 0.09                | 0.10                | 0.10                | 0.10                |
| Revenue Miles Per Capita              | 2.25                | 2.24                | 2.51                | 2.50                | 2.51                |
| Total Cost Per Passenger              | \$10.66             | \$9.89              | \$11.40             | \$11.07             | \$14.54             |
| Revenue Per Passenger                 | \$5.11              | \$5.11              | \$5.42              | \$5.43              | \$6.62              |
| Farebox Recovery                      | 47.95% **           | 51.6% **            | 47.59% **           | 49.05% **           | 37.08%              |
| Fixed-Route Total Performance         | FY12                | FY13                | FY14                | FY15                | FY16                |
| Ridership                             | 5,373,217           | 5,532,281           | 5,514,200           | 5,653,812           | 5,500,969           |
| Revenue Hours                         | 203,997             | 215,613             | 223,855             | 225,355             | 226,135             |
| Revenue Miles                         | 2,991,670           | 3,172,011           | 3,325,172           | 3,325,172           | 3,337,779           |
| Passengers Per Hour                   | 26.34               | 25.66               | 24.63               | 25.09               | 24.33               |
| Passengers Per Mile                   | 1.80                | 1.74                | 1.66                | 1.70                | 1.65                |
| Passengers Per Capita                 | 20.90               | 21.54               | 21.53               | 22.08               | 21.36               |
| Revenue Hours Per Capita              | 0.83                | 0.87                | 0.91                | 0.91                | 0.92                |
| Revenue Miles Per Capita              | 10.95               | 11.61               | 12.17               | 12.17               | 12.21               |
| Total Cost Per Passenger              | \$ 6.13             | \$ 6.45             | \$ 7.13             | \$ 7.01             | \$ 7.49             |
| Revenue Per Passenger                 | \$ 1.58             | \$ 1.61             | \$ 1.67             | \$ 1.67             | \$ 1.74             |
| Farebox Recovery                      | 25.75%              | 24.96%              | 23.35%              | 23.90%              | 23.28%              |
| Subsidy Per Passenger                 | \$ 4.55             | \$ 4.84             | \$ 5.47             | \$ 5.33             | \$ 5.75             |
| <b>Cost Per Revenue Hour</b>          | <b>\$ 161.34</b>    | <b>\$ 165.39</b>    | <b>\$ 175.74</b>    | <b>\$ 175.78</b>    | <b>\$ 182.24</b>    |
| ParaCruz Performance                  | FY12                | FY13                | FY14                | FY15                | FY16                |
| Ridership                             | 92,325              | 90,492              | 96,868              | 98,096              | 85,768              |
| Revenue Hours                         | 46,163              | 45,678              | 48,714              | 48,995              | 44,918              |
| Revenue Miles                         | 628,247             | 418,781             | 481,345             | 531,250             | 488,017             |
| Passengers Per Hour                   | 2.00                | 1.98                | 1.99                | 2.00                | 1.91                |
| Passengers Per Mile                   | 0.15                | 0.22                | 0.20                | 0.18                | 0.18                |
| Passengers Per Capita                 | 0.34                | 0.33                | 0.35                | 0.36                | 0.31                |
| Revenue Hours Per Capita              | 0.17                | 0.17                | 0.18                | 0.18                | 0.16                |
| Revenue Miles Per Capita              | 2.30                | 1.53                | 1.76                | 1.94                | 1.79                |
| Total Cost Per Passenger              | \$ 50.25            | \$ 56.81            | \$ 56.23            | \$ 56.23            | \$ 64.07            |
| Revenue Per Passenger                 | \$ 3.21             | \$ 3.37             | \$ 3.38             | \$ 3.35             | \$ 3.82             |
| Farebox Recovery                      | 6.39%               | 5.92%               | 6.01%               | 5.97%               | 5.96%               |
| Subsidy Per Passenger                 | \$ 47.04            | \$ 53.44            | \$ 52.85            | \$ 52.88            | \$ 60.25            |
| Cost Per Revenue Hour                 | \$ 100.49           | \$ 112.54           | \$ 111.81           | \$ 112.58           | \$ 122.33           |

\* Expenses do not include year-end Depreciation, W/C IBNR, GASB 45 OPEB adjustments, or GASB 68 Pension adjustments

\*\* Highway 17 Farebox Recovery including Highway 17 Payments